ALAMO COLLEGES

Purchasing and Contract Administration

May 4, 2017

Leslie Crowley
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IOTA Solutions, LLC
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Ms. Crowley,
The Alamo Community College District has recommended for award the proposal submitted by IOTA Solutions, LLC for the Purchase of Course Evaluation Software as a Service (SaaS), in response to CSP No. 17A-007, subject to successful execution of a formal contract. A copy of the bid tabulation is attached.

If you have any questions please contact me via the phone number or email address below.

Thank you for submitting your proposal and for your interest in Alamo Colleges' contracting opportunities.

Terry A. Loomis

Digitally signed by Terry A. Loomis
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PRICE TABULATION

Purchase of Course Evaluation Software

Description	Explorance	IOTA Solutions, LLC.	Scantron
Item 1. One-Time Implementation fees to include Set-up and all other associated fees to provide all service requirements.	$19,326	$4,000	$12,395
Item 2. Annual License fee for unlimited users; to include ongoing maintenance and support and all other associated fees.	$42,000	$39,500	$17,532
Total Price	$61,326	$43,500	$29,927
Price Ranking	3	1	2
Technical Ranking	1	2	3
Overall Ranking	2	1	3

1. Normally, reasonableness of price is established through adequate competition, but may also be separately assessed through price analysis techniques. For this CSP, a total price was calculated for each proposal, and then all total prices were averaged. The proposal prices were then individually compared to the average price and ranked in accordance with the CSP Purchase Price Evaluation Criteria.
2. Explorance's proposal for Item 1 includes a one-time implementation cost of $9,376 + $9,950 for training twelve (12) individuals.